

## **Who am I.....**

I am an entrepreneur, and I am Reliable, Responsible and a family man.

My working experience as a Real estate investor, Project Manager and Sales Account Executive Agent in the last 12 years in Major Real Estate and Mortgage Companies, the time spent as Team Leader, in Mi casa mortgage, as Co- host on Radio Shows with a builder while at Washington Mutual has improved my interpersonal, communication, and Marketing skills.

While working at Washington Mutual, I organized Hubs with branch Managers and employees, to help increase the branches production goals. With my experience working with outside sources like Investors, Realtors, and Builders I helped the home loan center build new relationships with these professionals that also contributed to the generation of new leads and production. Through my production as a loan Consultant I managed to increased the CRA purchases sales rate for my region, I also hosted many first time home buyers seminars, not required by the bank, nevertheless I felt it was important to follow up with my clients and prospects and educate them about the process of purchasing a house and how much they could afford.

I am an Active member several organizations including sports, Business and Sales like the NTSA North Texas Soccer Association, NAHREP, (National Association of Real Estate Professionals, Garland Chamber of Commerce, as well as LCAR. These memberships allow me to network and interact with all levels of executives and Training. I recently attended the National Marketing convention in Las Vegas on November 2010 and the legislation convention in Washington DC on April 2010. While taking part in convention activities I have improved my organizational, leadership and Negotiation Skills and I have learned about the statistics of the market for the next 5-10 years as well as the importance of bilingual Sales.

I have fluent spoken and written English and Spanish, I can be contacted most easily by phone number or email.

Yours faithfully

Edgar Bobadilla